

## Message Text

UNCLASSIFIED

PAGE 01 QUITO 03819 091719Z  
ACTION ARA-14

INFO OCT-01 ISO-00 EB-07 /022 W  
-----100324Z 004263 /73

R 091500Z JUN 77  
FM AMEMBASSY QUITO  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 4655  
AMCONSUL GUAYAQUIL

UNCLAS QUITO 3819

E.O. 11652: N/A  
TAGS: BEXP, EC  
SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 331/01/P0075

2. 060777

3. R. HEFFERN

4. 331 ECUADOR

5. Y -- GOVERNMENT AGENCY

6A. CONTACT --

6B. ING. LUIS F. HERDOIZA  
DIRECTOR OF PROMOTION AND DEVELOPMENT OF SMALL INDUSTRY

6C. MINISTERIO DE INDUSTRIAS, COMERCIO E INTEGRACION  
JUAN LEON MERA Y ROCA, ESQ., QUITO, ECUADOR

7. TEL: 527-988 EX. 140

8. --

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9. 10

10. 35994XX-0000. MACHINERY USED IN THE MANUFACTURE OF  
BEAUTY CREAMS AND PERFUMES.  
MINISTERIO DE INDUSTRIAS, COMERCIO E  
INTEGRACION (MICEI) DOES NOT, PER SE, ENGAGE IN ECONOMIC ACTIVITY.  
THUS, RE SUBJECT EQUIPMENT IT IS SERVING AS AGENT FOR ACTUAL

PURCHASERS.

NEVERTHELESS, ITS INFLUENCE AND CONTACTS ARE SUBSTANTIAL, AND SALES  
LEADS CONTAINED THIS TOP ARE WORTH PURSUING.

MACHINERY SOUGHT WOULD HAVE ONLY MINIMAL CAPACITY. ADDITIONALLY,  
THERE IS A PREMIUM ON THE ACQUISITION OF TECHNOLOGY.

CATALOGS, TECHNICAL DETAILS, PRICES AND OTHER TERMS OF SALE  
REQUESTED. SPANISH CORRESPONDENCE TO EXTENT POSSIBLE.

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 09-Jun-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977QUITO03819  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770207-0035  
**Format:** TEL  
**From:** QUITO  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770673/aaaacmed.tel  
**Line Count:** 70  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** ec241782-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION ARA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 08-Nov-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2213912  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRIVATE TRADE OPPORTUNITY  
**TAGS:** BEXP, EC  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/ec241782-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
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